

SAP Consulting And Solutions Services

<https://www.rbassociates.ca/careers/regional-sales-manager/>

Regional Sales Manager

Description

Our goal is to provide our every client and every organization the most efficient enterprise solutions possible and achieve more. Passionate? Yes! This is at the core of what we are.

Joining as the Regional Sales Manager you will be showcasing a boutique organization of SAP providers focused on long term relationships and efficient deliverables on for our customers & partners as well as the company itself.

The candidate will operate from the company's headquarters at 304-555 Legget Drive, Ottawa, ON and may be required to travel and work at different business locations in the province

Responsibilities

- Motivational Leader
- Experience in team building and training customer sales organization new processes
- Focused presentation to our customers in making their digital platforms using SAP
- Achieving unwaveringly, our Sales, Customer Usage and Customer Satisfaction Goals
- Proven experience of operating in public and private policy environments

Qualifications

- Bachelor degree in a business-related field or equivalent work experience.
- Experience in the Enterprise business market is essential
- Experienced in complex sales training, sales methodologies, presentation skills, effective marketing tactics, negotiation, financial analysis, industry knowledge
- Ability to analyze problems and provide clear recommendations
- Effective organizational skills
- Strong communication and interpersonal skills allowing easy integration with other team members
- Must be able to work both, independently and as a team player
- Proven trouble solving and trouble- shooting experience

Hiring organization

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Employment Type

Full Time

Beginning of employment

Immidiata

Job Location

Ottawa, ON